



TOTAL

Corporate Technology Group

Paris, 19 July 2013

AGUILAR Y SALAS
Poligono Industrial Pla De Lle
Rona - C/ Irlanda - Les Franqueses
Del Vallès
08520 BARCELONA
SPAIN

For the attention of the Quality Manager

Subject : Renewal of a "Corporate Technology Group Technical Agreement" for 5 years

O.Ref : Notification of "Corporate Technology Group Technical Agreement" dated : 08/07/2010

File : n° C0298

Dear Sir / Madam,

The Corporate Technology Group, a member of **TOTAL Group companies (1)**, hereby confirms the renewal of your "Corporate Technology Group Technical Agreement" (hereinafter referred to as the "CTG Technical Agreement") in the following fields:

AS
Aguilar y Salas, s.a.
Gerent

(1) Companies in which the TOTAL Group has more than a 50% direct or indirect financial holding.
Raison sociale : TOTAL S.A. - Capital social 6 871 805 100 Euros.
Siège social : 2, place de la Coupole - La Défense 6 – 92078 PARIS LA DEFENSE - Courbevoie - 542 051 180 RCS Nanterre

1111-10	Carbon steel or alloy steel towers (Carbon steel only)		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	100
		MAXI WEIGHT (2)	150
1111-20	Stainless steel metallic towers		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	80
		MAXI WEIGHT (2)	150
1111-30	Clad steel metallic towers (Carbon steel only)		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	100
		MAXI WEIGHT (2)	150
1131-10	Carbon steel or low alloy steel drums (Carbon steel only)		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	100
		MAXI WEIGHT (2)	150
1131-20	Stainless steel drums		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	80
		MAXI WEIGHT (2)	150
1131-30	Clad steel drums (Carbon steel only)		
		MAXI DIAMETER (1)	5500
		MAXI THICKNESS (1)	100
		MAXI WEIGHT (2)	150
1311-10	Carbon or low alloyed steel tubular heat exchanger (Carbon steel only)		
		MAXI DIAMETER (1)	3000
		MAXI THICKNESS (1)	100
		MAXI WEIGHT (2)	150
1311-20	Stainless steel tubular heat exchanger		
		MAXI DIAMETER (1)	3000
		MAXI THICKNESS (1)	40
		MAXI WEIGHT (2)	150

This "CTG Technical Agreement" which is not permanent is renewed for a further five year period. The "CTG Technical Agreement" is strictly limited to the site or entity indicated below:

AGUILAR Y SALAS	Poligono Industrial Pla De Lle Rona - C/ Irlanda - Les Franqueses Del Vallès 08520 BARCELONA SPAIN
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It does not apply to any other site or entity owned by your Company, any other company in your group or any other legal entity to which your Company may be linked.

It is the result of the assessments jointly developed by the Technical Departments and the Purchasing Departments of the companies which are members of the Corporate Technology Group.

This "CTG Technical Agreement" is based mainly on the following:

- the information which was provided (replies to questionnaires, enclosed documents, etc.),
- audits where applicable,
- a consolidated feedback from users at the level of the **TOTAL Group**,
- tests on equipment and/or services where applicable.

The Corporate Technology Group reserves the right, at any time, to change the criteria concerning your "CTG Technical Agreement" as defined in the above mentioned domains. Your company will be notified in due course in

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the event of any modification. Modifications may result in the sending out of new questionnaires and the possibility of conducting an additional audit. Furthermore, in order to retain the validity of your "CTG Technical Agreement", you must, within a period of twelve months following the receipt of this letter and every six months thereafter, inform the Corporate Technology Group of any substantial change concerning your Company on the following matters:

- organization and financial structure,
- production facility and its location,
- developments of your quality system,
- the proportion of our group in your production,
- the consolidation of malfunctions likely to affect us.

The Corporate Technology Group, at its sole discretion, reserves the right to withdraw, at any given time and without notice, this "CTG Technical Agreement" which has just been granted to you.

Under no circumstances may your "CTG Technical Agreement" be considered as granting your Company any right whatsoever towards the companies (1) of the **TOTAL Group**. The companies of the **TOTAL Group** shall bear no liability, especially in the event of the withdrawal of this "CTG Technical Agreement".

This "CTG Technical Agreement" is limited to the activities of the companies (1) of the **TOTAL Group** which shall endeavour to select any potential bidder or bidders for supply contracts from the list of agreed companies.

Please note that the fact to obtain the "CTG Technical Agreement" does not grant whatsoever any automatic right to be called for tender. The selection of companies invited to participate in a tender remains the sole responsibility of the legal entity of the **Total Group** proceeding with such tender.

The grant of the "CTG Technical Agreement" to a supplier's production site does not imply that its products are in conformity with **TOTAL Group's** specifications or have a technical agreement from any of the Branch of activity of the **TOTAL Group**.

By signing this notification, your Company undertakes to comply with **TOTAL Group's** values on matters of safety, sustainable growth and corporate behaviour and observe its purchasing charter and satisfy the required level of technology.

We would be grateful if you could please confirm your acceptance to the terms of this letter by signing one of the two copies, adding the stamp of your company and returning it to us.

Yours faithfully,

For the Corporate Technology Group

Name: Jérôme JEANBART
Position: Secretary General
Date: 19/07/2013
Signature:


TOTAL S.A.
COMITÉ TECHNOLOGIE GROUPE
Tour Michelet - Bureau A2521
La Défense 10
92069 PARIS LA DEFENSE CEDEX
Tél. : 01 47 44 90 74 - Fax : 01 47 44 70 40

For the Supplier: terms accepted

Group: AGUILAR Y SALAS, S.A.
Company: AGUILAR Y SALAS, S.A.
Name: RAJUEL SALAS
Position: GENERAL MANAGER
Date: 27/07/2013
Signature:

Supplier's stamp:


Aguilar y Salas, S.A.
Pol. Industrial Pla de Llerona - C/ Irlanda, s/n.
08520 Les Franqueses del Valtès - Barcelona (Spain)

Nota: Please send all correspondence concerning your «CTG Technical Agreement» to the following address:

Monsieur Arnaud ROCH
Comité Technologie Groupe TOTAL
Gestion réseau fournisseurs d'équipements et prestations de service - TOTAL CTG
24, Cours Michelet – La Défense 10
92068 PARIS LA DEFENSE (France)

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